JAPAN GOLF PACKAGE

KNT-CT Global Travel CO., LTD.
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http://www.dmcjapan-knt.com/
INTRODUCTION
WHY JAPAN: 7 REASONS FOR CHOOSING JAPAN

Global Center of Academics, Research, and Industry
Japan has long been a leading force for research and development in many industries – from engineering and pharmaceuticals to robotics – and also has a strong academic community with a driven spirit as evidenced by its 25 Nobel Prize winners in areas such as physics, chemistry, and medicine. Japan has one of the largest national memberships within many international associations, and a strong tradition of hosting international association meetings. Japan also has several industry clusters around the country, making trips including technical visits and networking opportunities easily organized.

A Proven Track-Record of Meetings & Events Experience
Japan has a great amount of experience in hosting international association conferences and meetings. Just recently, in October 2012, one of the world’s largest meetings, the Annual Meeting of the IMF and World Bank Group, came to Tokyo with its more than 10,000 delegates on very short notice. The meeting destination had to be rescheduled a short 16 months in advance, and the Japan team coordinated the move to Japan with passion and professionalism, ensuring a smooth transfer and a very successful meeting – which was very much appreciated by the event’s organizers. Japan’s network of local convention bureaus, professional congress organizers and DMCs bring this level of professionalism to all events in Japan.

World-class Hospitality and Service
Japan is known as the country with the Hospitality. The traditional Japanese hospitality roots in the culture of courtesy and considering for others, especially towards visitors. Hospitality remains a key part of Japanese culture today, and certainly applies to the meetings and events industry. We constantly receive fantastic feedback from conference organizers and delegates for our high quality of service which they receive during their time in Japan. In fact, satisfaction surveys of visitors to Japan show that 91% of respondents are either “very satisfied” or “satisfied” with their trip, and a massive 93% want to visit again (2012 JTA Consumption Trend Survey for Foreigners Visiting Japan).

Fusion of Tradition and Innovation
For many years now, Japan has been famous worldwide for its famous artists, architects, fashion designers and other creative people – all of whom to contribute to a modern "Cool Japan". Their creativity and artistic sensibility stem from Japan’s sophisticated and ancient traditional culture, rich in craftsmanship and a strong aesthetic sense. This sense of aesthetic and pride in one’s work are present in Japan's meeting venues, hotels and meetings industry staff today.

The Variety of a Continent in a Single Country
Japan stretches a considerable distance from north to south, all the way from a sub-frigid zone in the north of Hokkaido to the subtropical zone in southern Okinawa. With this huge geographic variety comes a great diversity in destinations and activities available to visitors, including meeting and incentive participants. Japan's various cities and regions offer everything from snowy mountainside ski resorts to coral reef-tinged islands, with large metropolitan areas and charming rural villages. Throughout the country, there are dozens of government-appointed "International Convention Cities", all of which have meeting facilities, hotels, research centers, universities and so on to be utilized by international meetings. On top of all of these, up and down the country, Japan offers “only in Japan” venues that add the necessary local flair to events.

Easy Accessibility from Anywhere in the World
For an event with participants coming from all over the globe, Japan is an excellent choice because all major global airlines fly direct. Japan’s international airports are among Asia’s most important gateways for flights from North America and Europe. Once in the country, MICE visitors can travel conveniently on Japan’s world-class domestic rail and air networks to any destination for business or leisure.

Culinary Paradise to Delight food Connoisseurs and “All-you-can-drink” System at Izakaya
From sushi to noodles, high-end to street food, traditional to robot restaurants, eating in Japan is one of the world’s great pleasures. Tokyo alone boasts almost as many Michelin stars as London and New York combined. Also, if you like to drink alcohol, Izakaya (Japanese bar) may be a paradise! Most of them offers “All-you-can-drink” package and you can enjoy many kinds of alcohol with the package price within the designated time (usually 2-3 hours).
Domestic Transportation

Japan's public transportation system is one of the world's largest and is considered to be a global leader in terms of quality. The network of aviation and rail systems make it possible for travellers to access almost all of the country easily, quickly and comfortably. Within individual cities, subway and bus routes are well organized, making navigation simple.

Domestic Flights

There are over ninety domestic airports throughout Japan, making it possible for visitors to reach all corners of Japan from within two hours of arriving in Tokyo.

Railways

There are 27,000 km of rails running the length and breadth of Japan. This huge system is known for its efficiency and is almost always accurate to the minute. The Shinkansen ("bullet train") runs at speeds of up to 300 km/h and at a frequency of one every few minutes between large cities, making rail travel often even quicker than flying domestically.

Urban Railways and Subways

In Japan's largest cities like Tokyo and Osaka, the rail and subway systems are circularly-arranged with lines radiating from the city centers. They make travel around cities very fast and convenient – for example, Tokyo alone has over 280 stations on 13 subway lines, making it easy to reach all corners of the city quickly.
Kanehide Kise C.C
The Atta Terrace Golf Resort
Kanucha G.C
North Country G.C
Nidom Classic Course
Tomakomai Golf Resort
Karuizawa 72 Golf
Narusawa G.C
Fuji Lakeside C.C
Fuji G.C
Phoenix C.C
Tom Watson G.C
Nemu G.C
Kintetsu Kashikojima C.C
Kintetsu Hamajima C.C
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ACCOMMODATIONS & GOLF VENUE in MIYAZAKI
SHERATON GRANDE OCEAN RESORT(4*)
Hamayama Yamasaki-cho, Miyazaki City, Miyazaki Prefecture 880-8545, Japan

The 45 storied prism shaped hotel, with a height of 154 meters, is loved by the world VIPs. It has a variety of room types such as Japanese and Western styles. The minimum size of a standard room is over 50㎡. From the whole 743 rooms, panoramic views of the Pacific Ocean and a long established golf courses can be seen. The room consists of Sheraton’s original beds that promise you to give an ultimate level of sleep. Enjoy experiencing the most luxurious resort life with international restaurants, hot springs, spa, etc.

Guest rooms  Total 736
Restaurants    7
Facilities & services  Wi-fi  Spa  Gym  Pool  Shop
GOLF VENUE – MIYAZAKI / MIYAZAKI

TOM WATSON GOLF COURSE
Hamayama Yamasaki-cho, Miyazaki City, Miyazaki Prefecture 880-8545, Japan

Holes / Par 18 / 72
7012 yard
Self / Caddy: Self

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PHONEX COUNTRY CLUB

3803 Hamayama, Oaza Shioji, Miyazaki City, Miyazaki Prefecture 880-0122, Japan

Holes / Par: 27 / 108
10518 yard
Self / Caddy: Caddy
ACCOMMODATIONS & GOLF VENUE in KARUIZAWA
THE PRINCE KARUIZAWA (4*)
Karuizawa, Karuizawa-machi, Kitasaku-gun, Nagano, 389-0193, Japan

The Prince Karuizawa guarantee a peaceful night’s rest in an atmosphere of calm.
A private space for guests who know what is of value to spend time in.
What awaits you there is a quiet and relaxing time. We welcome you with the highest levels of
hospitality that you would expect of Karuizawa.
Easy access using the Shinkansen train or expressways. We hope you will enjoy the nature of
Karuizawa spread out along the way.

Guest rooms          Total 100
Restaurants          1
Facilities & services Wi-fi  Shop
KARUIZAWA MARRIOTT HOTEL (4*)

4339 Nagakura Karuizawa, 389-0111 Japan

Karuizawa Marriott Hotel is located in Naka-karuizawa, a quiet district in Karuizawa, a popular resort encompassing rich natural environment and chic townscape, just 70 minutes away from central Tokyo. The hotel has 86 guest rooms featured with impressive contemporary interior design with colors that enhance a resort mood. Marriott’s globally loved service will provide you a pleasant trip to Karuizawa.

Guest rooms Total 86
Restaurants 1
Facilities & services Wi-fi Spa Gym Shop
KARUIZAWA 72 GOLF

Minami Karuizawa, Hotchi Karuizawa-cho, Kitasaku-gun, Nagano Prefecture 389-0197, Japan

Self / Caddy: Self
South
Holes / Par: 18 / 72
6598 yard
West
Holes / Par: 36 / 144
13556 yard

East
Holes / Par: 36 / 144
13789 yard

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ACCOMMODATIONS & GOLF VENUE in ISESHIMA
SHIMA KANKO HOTEL THE CLASSIC (4*)

731Shinmei, Ago-cho, Shima City, Mie 517-0502, Japan

Shima Kanko Hotel The Classic, a resort hotel in Kashikojima in the Ise Shima National Park, commands an impressive view of the Ago Bay with its beautiful ria shoreline. All guest rooms have been updated, creating relaxing spaces where visitors can rest in a greater degree of comfort than ever before.

| Guest rooms | Total 114 |
| Restaurants | 1 |

Facilities & services

- Wi-fi
- Gym
- Pool
- Shop
AMANEMU(5*)

2165 Hazako Hamajima-cho Shima-shi Mie, 517-0403 Japan

The hills above Ago Bay, Japan, are the serene setting of Amanemu, situated close to the holy Shinto site of Ise Grand Shrine. The UNESCO World Heritage-designated Kumano Kodo pilgrimage trails can also be visited. The region’s natural beauty takes center stage as the seasons change, offering opportunities to discover cultural treasures and witness the pearl rafts by the bay.

Guest rooms   Total 28
Restaurants   1
Facilities & services   Wi-fi, Spa, Gym, Pool
KINTETSU HAMAJIMA CLUB

1614-1, Hazako, Hamajima-cho, Shima City, Mie Prefecture 517-0403, Japan

Holes / Par: 18 / 72
6959 yard
Self / Caddy: Self
GOLF VENUE – ISESHIMA / SHIMA

NEMU GOLF CLUB

2692-3, Hazako, Hamajima-cho, Shima City, Mie Prefecture 517-0403, Japan

Holes / Par: 18 / 72
6768 yard
Self / Caddy: Self

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KINTETSU KASHIKOJIMA COUNTRY CLUB

3620-5, Ugata, Ago-cho, Shima City, Mie Prefecture 517-0501, Japan

Holes / Par: 18 / 72
6959 yard
Self / Caddy: Self
ACCOMMODATIONS & GOLF VENUE in HOKKAIDO
JR TOWER HOTEL NIKKO SAPPORO(4*)

5 Nishi 2, Kita 5, Chuo-ku, Sapporo-shi, Hokkaido 060-0005, Japan

JR tower hotel nikko sapporo “Home away from home in Sapporo” Spirit of Hospitality Ensures a Stress-free Stay, Even for International Travelers. The 342 guestrooms located on the 23rd to 34th floors in the JR Tower, the tallest building in Hokkaido, were designed with a sense of space and freedom and offer magnificent views. The functional interior designed to be simple and chic with an emphasis on peace on tranquility, the Japanese-style bathroom where you can feel comfortable, and other amenities and appointments reflect a unique attention to detail.

Guest rooms  Total 342
Restaurants  3
Facilities & services  Wi-fi  Spa
GOLF VENUE– HOKKAIDO / TOMAKOMAI

NIDOM CLASSIC COURSE

Uenae 430, Tomakomai City, Hokkaido, 059-1365 Japan

Holes / Par: 45 / 180
17366 yard
Self / Caddy: Caddy / Self
THE NORTH COUNTRY GOLF CLUB

26-banchi, Rankoshi, Chitose City, Hokkaido, 066-0068, Japan

Holes / Par: 18 / 72
7093 yard
Self / Caddy: Caddy
TOMAKOMAI GOLF RESORT 72
EMINA GOLF CLUB
341, Uenae, Tomakomai, Hokkaido, 059-1365 Japan

Self / Caddy: Self
East
Holes / Par: 18 / 72
7051 yard
South
Holes / Par: 18 / 72
6877 yard

Self / Caddy: Self
East
Holes / Par: 18 / 72
7051 yard
South
Holes / Par: 18 / 72
6877 yard
ACCOMMODATIONS & GOLF VENUE in FUJI
FUJI MARRIOTT HOTEL LAKE YAMANAKA(4*)

1256-1 Hirano, Yamanakako 401-0502 Japan

Fuji Marriott Hotel Lake Yamanaka is located in Yamanakako, which boasts a magnificent view of Mt. Fuji also a rich nature. One of the best of the Fuji Five Lakes area. The hotel features delicate designs at every turn with natural motifs suited to the elegant, rich landscape to deliver a special sense of the extraordinary.

Guest rooms       Total 105
Restaurants       1
Facilities & services      Wi-fi   Gym
FUJI GOLF COURSE

261-2, Yamanaka, Yamanaka-ko, Minami-tsurugun, Yamanashi Prefecture 401-0151, Japan

Holes / Par: 18 / 72
6792 yard
Self / Caddy: Caddy
NARUSAWA GOLF CLUB

5224, Narusawamura, Minami-tsurugun, Yamanashi Prefecture 401-0320, Japan

Holes / Par: 18 / 72
7017 yard
Self / Caddy: Caddy
GOLF VENUE – YAMANASHI / MINAMI-TSURUGUN

FUJI LAKE SIDE COUNTRY CLUB

8545-6, Fujisan, Narusawamura, Minami-tsurgun, Yamanashi Prefecture 401-0230, Japan

Holes / Par: 18 / 72
6933 yard
Self / Caddy: Self
ACCOMMODATIONS & GOLF VENUE in OKINAWA
KANUCHA BAY HOTEL & VILLAS (4*)
156-2, Abu, Nago City, Okinawa, Japan 905 2263, Japan

The site is full of seasonal flowers and close to the beautiful sea. High quality guest rooms are located on the 2,640,000 square meters land. Perfect location and different types of room will let you have a wonderful vacation. Welcome to the amazing Okinawa, the sky, beach, forest, white wall and red roof architectures will let you have a memorable time.

Guest rooms  Total 295
Restaurants  6
Facilities & services  Wi-fi  Spa  Gym  Pool  Shop
THE ATTA TERRACE CLUB TOWERS (5*)

1079, Afuso Onna-son, Kunigami-gun, Okinawa 904-0402, Japan

Ocean breezes and lush subtropical greenery, exquisite guestrooms, and unparalleled hospitality await you at The Atta Terrace Club Towers, an exclusive getaway nestled amid the Onnadake highlands of northern central Okinawa, an hour and a world away from Naha Airport. Round-the-clock butler service, spacious interiors, and glorious sunsets experienced from the vantage of our infinity pool are just a few of the magical elements that will shape your unforgettable resort experience here.

Guest rooms Total 78
Restaurants 1
Facilities & services Wi-fi Spa Pool Shop
GOLF VENUE– OKINAWA / NAGO

KANUCHA GOLF COURSE

156-2, Abu, Nago City, Okinawa Prefecture 905-2263, Japan

Holes / Par: 18 / 72
6946 yard
Self / Caddy: Self
GOLF VENUE– OKINAWA / NAGO

KANEHIDE KISE COUNTRY CLUB

1107-1, Kise, Nago City, Okinawa Prefecture 905-0026, Japan

Holes / Par: 18 / 72
7193 yard
Self / Caddy: Self

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GOLF VENUE – OKINAWA / ONNA-SON

THE ATTA TERRACE GOLF RESORT

1079, Afuso, Onna-son, Kunigami-gun, Okinawa Prefecture 904-0042, Japan

Holes / Par: 18 / 72
6925 yard
Self / Caddy: Self
### Winter (December – February)

The temperature rarely drops below 0 °C in the plains along the Pacific coast during wintertime. It is also quite dry and very often sunny. Central Japan and Northern Japan are highly reputed regions for winter sports. Southern Japan is comparatively mild and pleasant in winter.

Clothing: overcoats, sweaters, etc.

### Summer (June – August)

The Japanese summer begins in June with a three to four week rainy season. This is an important time for farmers to plant rice. It becomes seriously hot and humid from July onward and many Japanese enjoy bathing in the sea and relaxing at cool resorts in mountainous areas. Summer is when many interesting festivals and other events are held all over the country.

Clothing: light clothes (cardigans and other similar kinds are handy, since indoors are mostly air-conditioned.)

### Spring (March – May)

The plum blossom is a good sign that the cold winter will soon end and spring is just around the corner, followed by the cherry blossom at its best in the Tokyo area between the end of March and the beginning of April to bring this beautiful season to a climax. Splendid views of mountains, fields and gardens all blanketed in gentle pink abound in this season.

Clothing: light jackets, light sweaters and other similar kinds of tops.

### Autumn (September – November)

Autumn always brings such freshness with a light breeze and cool temperature after the hot and humid summer. All forests are dyed in glorious autumn colors. Chrysanthemums create beautiful displays with their abundance of flowers to enchant visitors to parks and gardens. Autumn is also the season for many exhibitions, music concerts and sports tournaments in Japan.

Clothing: light jackets, light sweaters and other similar kinds of tops.

### Climate Table

<table>
<thead>
<tr>
<th></th>
<th>Winter (Jan)</th>
<th>Spring (Apr)</th>
<th>Summer (Jul)</th>
<th>Autumn (Oct)</th>
</tr>
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<tbody>
<tr>
<td></td>
<td>T(F)</td>
<td>T(C)</td>
<td>P(mm)</td>
<td>T(F)</td>
</tr>
<tr>
<td>Hokkaido</td>
<td>25.5</td>
<td>-3.6</td>
<td>113.6</td>
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<tr>
<td>Karuizawa</td>
<td>26.6</td>
<td>-3.0</td>
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<tr>
<td>Fuji</td>
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<td>-2.6</td>
<td>78.2</td>
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<td>Ise Shima</td>
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<td>Miyazaki</td>
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<td>Okinawa</td>
<td>62.6</td>
<td>17</td>
<td>107</td>
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Key: “T” stands for temperature in (F) Fahrenheit and (C) Celsius.
Average of year 1981-2010

Japan National Tourism Organization [https://www.jnto.go.jp/eng/basic-info/basic-info/climate.html](https://www.jnto.go.jp/eng/basic-info/basic-info/climate.html)

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TOUR FARE:
In Net Yen PER PERSON valid for the following dates.
Rate is quoted with 8% government tax.
The below levies are subject to change if there is any change to government tax.

※Black out dates

<SEASON : TOP >
Nov 4 - 8, Dec 1 - 27

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<tr>
<th>Number of paying members</th>
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<td>Tour fee per person (TWN-basis)</td>
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<SEASON : SHOULDER>
Apr 1 - 25, May 7 - 31, Oct 1-11, Oct 14 - Nov 1

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<tr>
<td>Single Supplement</td>
<td>JPY 23,000</td>
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<SEASON : OFF>
Jun 1- Jul 12, Jul 15 - Aug 8, Aug 19 - Sep 13, Sep 16 - 20, Sep 23 - 30

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<td>Tour fee per person (TWN-basis)</td>
<td>JPY 125,000</td>
</tr>
<tr>
<td>Single Supplement</td>
<td>JPY 23,000</td>
</tr>
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INCLUSIONS

1. accommodationS: Based on specified hotel (or similar), including service charge and government tax.

   <Hotel Plan> Sheraton Grande Ocean Resort or similar (Miyazaki)
   *Rooms are quoted based on western room / standard category.
   *Currently no booking is being held with any supplier listed in the proposal at this stage.

2. MEALS

   Breakfast is included.

3. GOLF VENUE:

   1st Round: Tom Watson Golf Course (Self)
   - Play fee, Rocker fee, Cart fee is included.
   2nd Round: Phoenix Country Club (With Caddy)
   3rd Round: Phoenix Country Club (With Caddy)
   - Play fee and Rocker fee is included. Cart fee is NOT included.
   ※Basic Equipment (Club, Ball, Tee, Glove, Shoes etc.) is not included.

4. TRANSFERS & TOURS

   No transportation is included.

REMARKS (Optional Plan)

1. ACCOMMODATIONS:

   If accommodation date includes Fridays, Weekends and National Holidays, an additional charge will be applied on top of the above rates:

   Sheraton Grande Ocean Resort or similar
   - Extra JPY 4,000 (tax included) per person per night
2. GOLF VENUE:

1. If Golf play date includes Fridays, Weekends and National Holidays, an additional charge will be applied on top of the above rates:

<table>
<thead>
<tr>
<th>Course</th>
<th>Extra / TOP JPY</th>
<th>SHOLDER JPY</th>
<th>OFF JPY</th>
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<tbody>
<tr>
<td>Tom Watson Golf Course</td>
<td>6,500</td>
<td>6,000</td>
<td>2,000</td>
</tr>
<tr>
<td>Phoenix Country Club</td>
<td>12,000</td>
<td>10,000</td>
<td>9,500</td>
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</table>

2. Extra Fee for 3B and 2B

<table>
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<tr>
<th>Course</th>
<th>Fee</th>
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<tbody>
<tr>
<td>Tom Watson Golf Course</td>
<td>No extra fee</td>
</tr>
<tr>
<td>Phoenix Country Club</td>
<td>3B: + JPY 1,500</td>
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<tr>
<td></td>
<td>2B: + JPY 5,000</td>
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PAYMENT & CANCELLATION POLICY

PAYMENT TERMS

10% Initial Deposit when our proposal is accepted (10% Non-refundable)
100% of estimated total cost due by 21 days prior to group arrival (minus deposit amount made prior to this date)
Balance will be paid/refunded within 14 days after group finalizes.
(Please see below for specific supplier refundable and non-refundable conditions).

MODE of PAYMENT: Bank Wire Transfer

* If clients wish to pay by credit card, an additional 3% will be added to the invoice amount.

CANCELLATION POLICY:

* Timing of notice of cancellation is based on Japan local time.

Accommodation:
No cancellation penalty if cancelled 35 days prior to group arrival.
30% cancellation penalty if cancelled between 34 days and 25 days prior to group arrival.
50% cancellation penalty if cancelled between 24 days and 14 days prior to group arrival.
80% cancellation penalty if cancelled between 13 days and 8 days prior to group arrival.
100% cancellation penalty if cancelled within 7 days and no notice of cancellation.

Golf Venue:
No cancellation penalty if cancelled 16 days prior to group arrival.
20% cancellation penalty if cancelled between 15 days and 13 days prior to group arrival.
30% cancellation penalty if cancelled between 12 days and 8 days prior to group arrival.
50% cancellation penalty if cancelled between 7 days and 4 days prior to group arrival.
100% cancellation penalty if cancelled within 3 days and no notice of cancellation.

KNT-CT Global Travel Co., Ltd.
Address: Shinjuku Sumitomo Bldg., 36F, 2-6-1, Nishi Shinjuku-ku, Tokyo, 163-0236, Japan
TEL: +81-3-6863-2081  FAX: +81-3-6863-1133  E-mail: dmcjapan@or.knt.co.jp
TOUR FARE: In Net Yen PER PERSON valid for the following dates.
Rate is quoted with 8% government tax.
The below levies are subject to change if there is any change to government tax.

1. The Prince Karuizawa or similar (Karuizawa)

※Black out dates

<SEASON : TOP >
Jul 16 - Aug 2, Aug 18 - Sep 13

<table>
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<tr>
<th>Number of paying members</th>
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<td>Tour fee per person (TWN-basis)</td>
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2. Karuizawa Marriott Hotel or similar (Karuizawa)

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<SEASON : TOP >
Jul 1 - Jul 12, Jul 15 - Aug 9, Aug 18 - Sep 13

<table>
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Apr 15 - 26, May 7 - Jun 30, Sep 16 - 21, Sep 23 - Oct 11, Oct 14 - Nov 1, Nov 4 - 22

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INCLUSIONS

1.ACCOMMODATIONS: Based on specified hotel (or similar), including service charge and government tax.

<Hotel Plan 1 > The Prince Karuizawa or similar (Karuizawa)
<Hotel Plan 2 > Karuizawa Marriott Hotel or similar (Karuizawa)

*Rooms are quoted based on western room / standard category.
*Currently no booking is being held with any supplier listed in the proposal at this stage.
2. MEALS
Breakfast is included.

3. GOLF VENUE:
Karuizawa 72 Golf
- Play fee, Rocker fee, Cart fee is included.
※Basic Equipment (Club, Ball, Tee, Glove, Shoes etc.) is not included.

4. TRANSFERS & TOURS
No transportation is included.

REMARKS (Optional Plan)
1. accommodation:
If accommodation date includes Fridays, Weekends and National Holidays, an additional charge will be applied on top of the above rates:

<table>
<thead>
<tr>
<th>Hotel Name</th>
<th>Extra Fee / Top JPY 9,000 / Shoulder JPY 5,000 (tax included) per person per night</th>
</tr>
</thead>
<tbody>
<tr>
<td>The Prince Karuizawa or similar</td>
<td></td>
</tr>
<tr>
<td>Karuizawa Marriott Hotel or similar</td>
<td></td>
</tr>
</tbody>
</table>

2. GOLF VENUE:
1. If Golf play date includes Fridays, Weekends and National Holidays, an additional charge will be applied on top of the above rates:

<table>
<thead>
<tr>
<th>Golf Venue</th>
<th>Extra Fee / Top JPY 6,500 (tax included)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Karuizawa 72 Golf</td>
<td></td>
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</tbody>
</table>

2. Extra Fee for 3B and 2B

<table>
<thead>
<tr>
<th>Golf Venue</th>
<th>Extra Fee / Top JPY 1,500</th>
<th>Extra Fee / Top JPY 4,500</th>
</tr>
</thead>
<tbody>
<tr>
<td>3B:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2B:</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

PAYMENT & CANCELLATION POLICY

PAYMENT TERMS
10% Initial Deposit when our proposal is accepted (10% Non-refundable)
100% of estimated total cost due by 21 days prior to group arrival (minus deposit amount made prior to this date)
Balance will be paid/refunded within 14 days after group finalizes.
(Please see below for specific supplier refundable and non-refundable conditions).

MODE of PAYMENT: Bank Wire Transfer
* If clients wish to pay by credit card, an additional 3% will be added to the invoice amount.

CANCELLATION POLICY:
* timing of notice of cancellation is based on Japan local time.

Accommodation:
No cancellation penalty if cancelled 35 days prior to group arrival.
30% cancellation penalty if cancelled between 34 days and 25 days prior to group arrival.
50% cancellation penalty if cancelled between 24 days and 14 days prior to group arrival.
80% cancellation penalty if cancelled between 13 days and 8 days prior to group arrival.
100% cancellation penalty if cancelled within 7 days and no notice of cancellation.

Golf Venue:
No cancellation penalty if cancelled 16 days prior to group arrival.
20% cancellation penalty if cancelled between 15 days and 13 days prior to group arrival.
30% cancellation penalty if cancelled between 12 days and 8 days prior to group arrival.
50% cancellation penalty if cancelled between 7 days and 4 days prior to group arrival.
100% cancellation penalty if cancelled within 3 days and no notice of cancellation.

KNT-CT Global Travel Co., Ltd.
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TEL: +81-3-6863-2081 FAX: +81-3-6863-1133 E-mail: dmcjapan@or.knt.co.jp
TOUR FARE:
In Net Yen PER PERSON valid for the following dates.
Rate is quoted with 8% government tax.
The below levies are subject to change if there is any change to government tax.

1. Shima Kanko Hotel the Classic or similar (Ise Shima)

|-----------------|-------------------------------------------------------------------------------------------------------------------------------------|

<table>
<thead>
<tr>
<th>Number of paying members</th>
<th>8 persons UP ~</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tour fee per person (TWN-basis)</td>
<td>JPY 200,000</td>
</tr>
<tr>
<td>Single Supplement</td>
<td>JPY 55,000</td>
</tr>
</tbody>
</table>

| SEASON : SHOULDER | Apr 8 - 26, Jun 9 - Jul 12, Jul 15 - 19 |

<table>
<thead>
<tr>
<th>Number of paying members</th>
<th>8 persons UP ~</th>
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<tr>
<td>Tour fee per person (TWN-basis)</td>
<td>JPY 190,000</td>
</tr>
<tr>
<td>Single Supplement</td>
<td>JPY 48,000</td>
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</table>

2. Amanemu or similar (Ise Shima)

<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>SEASON : TOP</td>
<td>Apr 14 - 20, Jul 15 - 18, Jul 22 - 25, Jul 29 - Aug 1, Aug 5 - 7, Aug 19 - 22, Aug 26 - 29</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Number of paying members</th>
<th>8 persons UP ~</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tour fee per person (TWN-basis)</td>
<td>JPY 360,000</td>
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<tr>
<td>Single Supplement</td>
<td>JPY 225,000</td>
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| SEASON : SHOULDER | Apr 21 - 26, May 7 - Jul 12, Sep 1 - 13, Sep 17 - 20, Sep 24 - Oct 11, Oct 14 - Nov 1, Nov 4 - Dec 20 |

<table>
<thead>
<tr>
<th>Number of paying members</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Tour fee per person (TWN-basis)</td>
<td>JPY 320,000</td>
</tr>
<tr>
<td>Single Supplement</td>
<td>JPY 195,000</td>
</tr>
</tbody>
</table>

INCLUSIONS
1. accommodationS: Based on specified hotel (or similar), including service charge and government tax.

| Hotel Plan 1 | Shima Kanko Hotel the Classic or similar (Iseshima) |
| Hotel Plan 2 | Amanemu or similar (Iseshima) |

*Rooms are quoted based on western room / standard category.
*Currently no booking is being held with any supplier listed in the proposal at this stage.
2. MEALS
Breakfast & dinner is included.

3. GOLF VENUE:
1st Round: Kintetsu Hamajima Country Club (Self)
- Play fee, Rocker fee, Cart fee is included.
2nd Nemu Golf Club (self)
- Play fee, Rocker fee, Cart fee is included.
3rd Round: Kintetsu Kashikojima Country Club (self)
- Play fee, Rocker fee, Cart fee is included.
※Basic Equipment (Club, Ball, Tee, Glove, Shoes etc.) is not included.

4. TRANSFERS & TOURS
No transportation is included.

REMARKS (Optional Plan)

1. ACCOMMODATIONS:
If accommodation date includes Fridays, Weekends and National Holidays,
an additional charge will be applied on top of the above rates:

- Shima Kanko Hotel the Classic or similar
  - Extra / TOP JPY 4,000 / SHOLDER JPY 3,000 (tax included) per person per night

- Amanemu or similar
  - Extra / TOP JPY 4,000 / SHOLDER JPY 3,000 (tax included) per person per night

2. GOLF VENUE:
1. If Golf play date includes Fridays, Weekends and National Holidays,
an additional charge will be applied on top of the above rates:

- Kintetsu Hamajima Country Club
  - Extra JPY 3,000 (tax included)

- Nemu Golf Club
  - Extra JPY 6,500 (tax included)

- Kintetsu Kashikojima Country Club
  - Extra JPY 5,500 (tax included)

2. Extra Fee for 3B and 2B

- Kintetsu Hamajima Country Club
  No extra fee is applied

- Nemu Golf Club
  No extra fee is applied

- Kintetsu Kashikojima Country Club
  No extra fee is applied

PAYMENT & CANCELLATION POLICY

PAYMENT TERMS
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100% of estimated total cost due by 21 days prior to group arrival (minus deposit amount made prior to this date)
Balance will be paid/refunded within 14 days after group finalizes.
(Please see below for specific supplier refundable and non-refundable conditions).

MODE of PAYMENT: Bank Wire Transfer
* If clients wish to pay by credit card, an additional 3% will be added to the invoice amount.

CANCELLATION POLICY:
* Timing of notice of cancelation is based on Japan local time.

Accommodation:
No cancellation penalty if cancelled 35 days prior to group arrival.
30% cancellation penalty if cancelled between 34 days and 25 days prior to group arrival.
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80% cancellation penalty if cancelled between 13 days and 8 days prior to group arrival.
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Golf Venue:
No cancellation penalty if cancelled 16 days prior to group arrival.
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30% cancellation penalty if cancelled between 12 days and 8 days prior to group arrival.
50% cancellation penalty if cancelled between 7 days and 4 days prior to group arrival.
100% cancellation penalty if cancelled within 3 days and no notice of cancellation.
TOUR FARE: In Net Yen PER PERSON valid for the following dates.
Rate is quoted with 8% government tax.
The below levies are subject to change if there is any change to government tax.

※Black out dates

<SEASON : TOP >
May 7 - Jul 12, Jul 15 - Aug 8, Aug 16 - Sep 13, Sep 17 - 20, Sep 24 - Oct 11, Oct 14 - 31

<table>
<thead>
<tr>
<th>Number of paying members</th>
<th>8 persons UP ~</th>
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</thead>
<tbody>
<tr>
<td>Tour fee per person (TWN-basis)</td>
<td>JPY 205,000</td>
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<tr>
<td>Single Supplement</td>
<td>JPY 17,000</td>
</tr>
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</table>

INCLUSIONS
1. accommodationS: Based on specified hotel (or similar), including service charge and government tax.

<Hotel Plan > JR Tower Hotel Nikko or similar (Hokkaido)
*Rooms are quoted based on western room / standard category.
*Currently no booking is being held with any supplier listed in the proposal at this stage.

2.MEALS
Breakfast is included.

3.GOLF VENUE:
1st Round:Nidom Classic Course (with caddy / Self)
- Play fee, Rocker fee, Cart fee is included.
2nd Round The North Country Golf Club (with caddy)
- Play fee, Rocker fee, Cart fee is included.
3rd Round: Tomakomai Golf Resort72 Emina Golf Club (with caddy / self)
- Play fee, Rocker fee, Cart fee is included.
※Basic Equipment (Club, Ball, Tee, Glove, Shoes etc.) is not included.

4. TRANSFERS & TOURS
No transportation is included.

REMARKS (Optional Plan)
1. ACCOMMODATIONS: If accommodation date includes Fridays, Weekends and National Holidays, an additional charge will be applied on top of the above rates:

| JR Tower Hotel Nikko or similar | Extra JPY 45,000 (tax included) per person per night |

2. GOLF VENUE:
1. If Golf play date includes Fridays, Weekends and National Holidays, an additional charge will be applied on top of the above rates:

| Nidom Classic Course | Extra JPY 12,000 (tax included) |
| The North Country Golf Club | Extra JPY 12,000 (tax included) |
| Tomakomai Golf Resort72 Emina Golf Club | Extra JPY 12,000 (tax included) |

2. Extra Fee for 3B and 2B

| Nidom Classic Course | 3B: + JPY 5,500 2B: + JPY 12,500 |
| The North Country Golf Club | 3B: + JPY 5,500 2B: + JPY 12,500 |
| Tomakomai Golf Resort72 Emina Golf Club | 3B: + JPY 5,500 2B: + JPY 12,500 |
PAYMENT & CANCELLATION POLICY

PAYMENT TERMS
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100% of estimated total cost due by 21 days prior to group arrival (minus deposit amount made prior to this date)
Balance will be paid/refunded within 14 days after group finalizes.
(Please see below for specific supplier refundable and non-refundable conditions).

MODE of PAYMENT: Bank Wire Transfer
* If clients wish to pay by credit card, an additional 3% will be added to the invoice amount.

CANCELLATION POLICY:
* Timing of notice of cancellation is based on Japan local time.

Accommodation:
No cancellation penalty if cancelled 35 days prior to group arrival.
30% cancellation penalty if cancelled between 34 days and 25 days prior to group arrival.
50% cancellation penalty if cancelled between 24 days and 14 days prior to group arrival.
80% cancellation penalty if cancelled between 13 days and 8 days prior to group arrival.
100% cancellation penalty if cancelled within 7 days and no notice of cancellation.

Golf Venue:
No cancellation penalty if cancelled 16 days prior to group arrival.
20% cancellation penalty if cancelled between 15 days and 13 days prior to group arrival.
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TOUR FARE: In Net Yen PER PERSON valid for the following dates. Rate is quoted with 8% government tax. The below levies are subject to change if there is any change to government tax.

※Black out dates

<SEASON : TOP >
Jun 29 - Jul 12, Jul 15 - Aug 8, Aug 16 - Sep 13, Oct 19 - Nov 1, Nov 4 - 17

<table>
<thead>
<tr>
<th>Number of paying members</th>
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<tbody>
<tr>
<td>Tour fee per person (TWN-basis)</td>
<td>JPY 185,000</td>
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<tr>
<td>Single Supplement</td>
<td>JPY 55,000</td>
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<SEASON : SHOULDER >
Apr 1 - 26, May 7 - Jun 28, Sep 16 - 20, Sep 23 - Oct 11, Oct 14 - 18

<table>
<thead>
<tr>
<th>Number of paying members</th>
<th>8 persons UP ~</th>
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<tbody>
<tr>
<td>Tour fee per person (TWN-basis)</td>
<td>JPY 165,000</td>
</tr>
<tr>
<td>Single Supplement</td>
<td>JPY 45,000</td>
</tr>
</tbody>
</table>

INCLUSIONS

1. ACCOMMODATIONS: Based on specified hotel (or similar), including service charge and government tax.
   <Hotel Plan > Fuji Marriot Hotel Lake Yamanaka or similar (Fuji)
   *Rooms are quoted based on western room / standard category.
   *Currently no booking is being held with any supplier listed in the proposal at this stage.

2. MEALS
   Breakfast is included.

3. GOLF VENUE:
   1st Round: Fuji Golf Course (with Caddy)
   - Play fee, Rocker fee is included. Cart fee is NOT included.
   2nd Round: Narusawa Golf Club (With Caddy)
   - Play fee, Rocker fee is included. Cart fee is NOT included.
   3rd Round: Fuji Lake Side Country Club (Self)
   - Play fee, Rocker fee, Cart fee is included.
   ※Basic Equipment (Club, Ball, Tee, Glove, Shoes etc.) is not included.

4. TRANSFERS & TOURS
   No transportation is included.

REMARKS (Optional Plan)

1. ACCOMMODATIONS:
   If accommodation date includes Fridays, Weekends and National Holidays, an additional charge will be applied on top of the above rates:
   Fuji Marriot Hotel Lake Yamanaka or similar
   - Extra JPY 5,000 (tax included) per person per night

2. GOLF VENUE:
   1. If Golf play date includes Fridays, Weekends and National Holidays, an additional charge will be applied on top of the above rates:
   Fujii Golf Course
   - Extra JPY 13,000 (tax included)
   Narusawa Golf Club
   - Extra JPY 13,000 (tax included)
Fuji Lake Side Country Club
2. Extra Fee for 3B and 2B
Extra JPY 15,000 (tax included)

Fuji Golf Course
3B: + JPY 1,000  2B: + JPY 7,500

Narusawa Golf Club
3B: + JPY 1,500  2B: Not available

Fuji Lake Side Country Club
3B: + JPY 1,000  2B: + JPY 1,500

PAYMENT & CANCELLATION POLICY

PAYMENT TERMS
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100% of estimated total cost due by 21 days prior to group arrival (minus deposit amount made prior to this date)
Balance will be paid/refunded within 14 days after group finalizes.
(Please see below for specific supplier refundable and non-refundable conditions).

MODE of PAYMENT: Bank Wire Transfer
* If clients wish to pay by credit card, an additional 3% will be added to the invoice amount.

CANCELLATION POLICY:
* timing of notice of cancelation is based on Japan local time.

Accommodation:
No cancellation penalty if cancelled 35 days prior to group arrival.
30% cancellation penalty if cancelled between 34 days and 25 days prior to group arrival.
50% cancellation penalty if cancelled between 24 days and 14 days prior to group arrival.
80% cancellation penalty if cancelled between 13 days and 8 days prior to group arrival.
100% cancellation penalty if cancelled within 7 days and no notice of cancellation.

Golf Venue:
No cancellation penalty if cancelled 16 days prior to group arrival.
20% cancellation penalty if cancelled between 15 days and 13 days prior to group arrival.
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TEL: +81-3-6863-2081  FAX: +81-3-6863-1133  E-mail: dmcjapan@or.knt.co.jp
3nights 4days Golf Package / Okinawa

TOUR FARE: In Net Yen PER PERSON valid for the following dates.
Rate is quoted with 8% government tax.
The below levies are subject to change if there is any change to government tax.

1. Kanucha Bay Hotel & Villas or similar (Okinawa)

※Black out dates
2019 Apr 1 - 6, Apr 27 - May 6, Jul 13 - Aug 31, Sep 14 - 16, Sep 21 - 23, Oct 5 - 6, Oct 12 - 13, Nov 2 - 4, Dec 14 - 31

<SEASON: TOP>
Jul 1-12, Sep 1-13, Sep 17-20, Sep 24 - Oct 4, Oct 7-11, Oct 14-Nov 1, Dec 1-13

<table>
<thead>
<tr>
<th>Number of paying members</th>
<th>8 persons UP ~</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tour fee per person (TWN-basis)</td>
<td>JPY 145,000</td>
</tr>
<tr>
<td>Single Supplement</td>
<td>JPY 35,000</td>
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<SEASON: SHOULDER>
Apr 7-26, May 7-Jun 30, Nov 5-30

<table>
<thead>
<tr>
<th>Number of paying members</th>
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<td>Tour fee per person (TWN-basis)</td>
<td>JPY 105,000</td>
</tr>
<tr>
<td>Single Supplement</td>
<td>JPY 35,000</td>
</tr>
</tbody>
</table>

2. The Atta Terrace Club Towers or similar (Okinawa)

※Black out dates
2019 Apr 1 - 6, Apr 27 - May 6, Jul 13 - Aug 31, Sep 14 - 16, Sep 21 - 23, Oct 5 - 6, Oct 12 - 13, Nov 2 - 4, Dec 14 - 31

<SEASON: TOP>

<table>
<thead>
<tr>
<th>Number of paying members</th>
<th>8 persons UP ~</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tour fee per person (TWN-basis)</td>
<td>JPY 180,000</td>
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<tr>
<td>Single Supplement</td>
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<SEASON: SHOULDER>
Apr 7-26, May 7-Jun 13, Nov 5-30

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<th>Number of paying members</th>
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<tr>
<td>Tour fee per person (TWN-basis)</td>
<td>JPY 145,000</td>
</tr>
<tr>
<td>Single Supplement</td>
<td>JPY 35,000</td>
</tr>
</tbody>
</table>

INCLUSIONS

1. ACCOMMODATIONS: Based on specified hotel (or similar), including service charge and government tax.

<Hotel Plan 1> Kanucha Bay Hotel & Villas or similar (Okinawa)
<Hotel Plan 2> The Atta Terrace Club Towers or similar (Okinawa)

*Rooms are quoted based on western room / standard category.
*Currently no booking is being held with any supplier listed in the proposal at this stage.

2. MEALS
Breakfast is included.
3. GOLF VENUE:
1st Round: Kanucha Golf Course (Self)
   - Play fee, Rocker fee, Cart fee is included.
2nd Round: Kanehide Kise Country Club (Self)
   - Play fee, Rocker fee, Cart fee is included.
3rd Round: The Atta Terrace Golf Resort (Self)
   - Play fee, Rocker fee, Cart fee is included.
※Basic Equipment (Club, Ball, Tee, Glove, Shoes etc.) is not included.

4. TRANSFERS & TOURS
No transportation is included.

REMARKS (Optional Plan)

1. accommodation
   If accommodation date includes Fridays, Weekends and National Holidays, an additional charge will be applied on top of the above rates:
   - Kanucha Bay Hotel & Villas or similar
     - Extra JPY 7,000 (tax included) per person per night
   - The Atta Terrace Club Towers or similar
     - Extra JPY 6,000 (tax included) per person per night

2. GOLF VENUE:
   1. If Golf play date includes Fridays, Weekends and National Holidays, an additional charge will be applied on top of the above rates:
      - Kanucha Golf Course
        - Extra JPY 5,000 (tax included)
      - Kanehide Kise Country Club
        - Extra JPY 7,000 (tax included)
      - The Atta Terrace Golf Resort
        - Extra JPY 4,000 (tax included)

   2. Extra Fee for 3B and 2B
      - Kanucha Golf Course
        - 3B: No extra fee is applied
         - 2B: + JPY 5,500
      - Kanehide Kise Country Club
        - 3B: + JPY 5,500
         - 2B: + JPY 7,500
      - The Atta Terrace Golf Resort
        - 3B: + JPY 1,500
         - 2B: + JPY 3,500

PAYMENT & CANCELLATION POLICY

PAYMENT TERMS
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MODE of PAYMENT : Bank Wire Transfer
   * If clients wish to pay by credit card, an additional 3% will be added to the invoice amount.

CANCELLATION POLICY:
   * timing of notice of cancelation is based on Japan local time.

Accommodation:
No cancellation penalty if cancelled 35 days prior to group arrival.
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